## **BALANCE SHEET**

**Quarter 3/2009** 

Unit: VND

ASSETS	Code	Note	<b>Ending Balance</b>	<b>Beginning Balance</b>
1	2	3	4	5
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100		485,796,838,759	396,812,391,977
I. Cash and cash equivalents	110		88,419,629,462	62,606,453,500
1. Cash	111	V.01	88,419,629,462	62,606,453,500
2. Cash equivalents	112			
II. Short-term financial investments	120	V.02	190,000,000,000	69,341,666,667
1. Short-term investments	121		190,000,000,000	69,341,666,667
2. Provision for devaluation of short-term security investments	129			
III. Receivables	130		89,929,441,964	67,333,713,191
Trade accounts receivables	131		72,874,070,383	56,567,343,778
2. Advances to suppliers	132		17,453,803,315	11,112,925,512
3. Short-term internal receivables	133			
4. Receivable in accordance with contracts in progress	134			
5. Other receivables	138	V.03	85,052,524	136,928,159
6. Provision for short-term bad receivables	139		(483,484,258)	(483,484,258)
IV. Inventories	140		116,401,888,376	196,823,985,719
1. Inventories	141	V.04	145,612,287,139	250,614,793,586
2. Provision for devaluation of inventories	149		(29,210,398,763)	(53,790,807,867)
V. Other short-term assets	150		1,045,878,957	706,572,900
1. Short-term prepaid expenses	151			
2. VAT deductible	152			
3. Tax and accounts receivable from State budget	154	V.05		
4. Other short-term assets	158		1,045,878,957	706,572,900
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		127,683,903,896	109,122,879,406
I. Long-term receivables	210		0	0
Long-term receivables from customers	211			
2. Capital receivable from subsidiaries	212			
3. Long-term inter-company receivables	213	V.06		

4. Other long-term receivables	218	V.07		
5. Provision for long-term bad receivable (*)	219			
II. Fixed assets	220		99,565,510,239	75,935,211,947
1. Tangible fixed assets	221	V.08	82,573,963,946	58,349,916,144
- Historical cost	222		235,157,453,484	198,491,898,455
- Accumulated depreciation	223		(152,583,489,538)	(140,141,982,311)
2. Finance leases fixed assets	224	V.09		
- Historical cost	225			
- Accumulated depreciation	226			
3. Intangible fixed assets	227	V.10	1,277,501,647	1,623,952,827
- Historical cost	228		18,563,953,741	18,441,787,741
- Accumulated depreciation	229		(17,286,452,094)	(16,817,834,914)
4. Construction in progress expenses	230	V.11	15,714,044,646	15,961,342,976
III. Property investment	240	V.12		
- Historical cost	241			
- Accumulated depreciation (*)	242			
IV. Long-term financial investments	250		241,000,000	241,000,000
1. Investment in subsidiaries	251			
2. Investment in joint-venture	252			
3. Other long-term investments	258	V.13	241,000,000	241,000,000
4. Provision for devaluation of long-term finance investment	259			
V. Other long-term assets	260		27,877,393,657	32,946,667,459
1. Long-term prepaid expenses	261	V.14	23,727,737,831	25,049,505,386
2. Deferred income tax assets	262	V.21	4,089,455,826	7,836,962,073
3. Others	268		60,200,000	60,200,000
TOTAL ASSETS (270=100+200)	270		613,480,742,655	505,935,271,383

CAPITAL SOURCE	Code	Note	<b>Ending Balance</b>	<b>Beginning Balance</b>
1	2	3	4	5
A. LIABILITIES (300= 310+330)	300		193,133,431,575	195,526,857,802
I. Short-term liabilities	310		187,802,909,077	194,060,740,666
Short-term borrowing and debts	311	V.15	89,001,848,597	85,793,866,751
2. Trade accounts payable	312		22,848,154,139	11,657,040,810
3. Advances from customers	313		1,705,948,566	1,518,873,526
4. Taxes and liabilities to State budget	314	V.16	17,950,612,629	16,852,199,172
5. Payable to employees	315		50,701,758,293	57,264,362,307

6. Payable expenses	316	V.17		
7. Accounts payables-Affiliate	317	V.17		
8. Payable in accordance with contracts in progress	317			
9. Other short-term payables	319	V.18	2,018,179,477	17,397,990,724
10. Provision for short-term liabilities	320	V.10	3,576,407,376	3,576,407,376
II. Long-term liabilities	330		5,330,522,498	1,466,117,136
<u> </u>	331		5,330,322,496	1,400,117,130
1. Long-term accounts payables-Trade		37.10		
2. Long-term accounts payables-Affiliate	332	V.19	1 000 000 000	1 200 000 000
3. Other long-term payables	333		1,080,000,000	1,390,000,000
4. Long-term borrowing and debts	334	V.20	4,250,522,498	
5. Deferred income tax	335	V.21		
6. Provision for unemployment allowance	336			76,117,136
7. Provision for long-term liabilities	337			
B. OWNER'S EQUITY (400= 410+430)	400		420,347,311,080	210 400 412 501
	410			310,408,413,581
I. Capital sources and funds			408,656,988,794	306,224,719,692
1. Paid-in capital	411		165,000,000,000	165,000,000,000
2. Capital surplus	412		62,290,000,000	62,290,000,000
3. Other capital of owner	413			
4. Treasury stock	414		(19,108,001,903)	(12,743,682,257)
5. Assets revaluation difference	415			
6. Foreign exchange difference	416			
7. Investment and development fund	417		69,427,031,972	42,607,068,767
8. Financial reserve fund	418		14,236,766,345	8,078,617,186
9. Other fund belong to owner's equity	419			
10. Retained profit	420		116,811,192,380	40,992,715,996
11. Capital for construction work	421			
II. Budget sources	430		11,690,322,286	4,183,693,889
1. Bonus and welfare fund	431		11,690,322,286	4,183,693,889
2. Budgets	432	V.23		
3. Budget for fixed asset	433			
TOTAL RESOURCES (430= 300+400)	440		613,480,742,655	505,935,271,383

## OFF BALANCE SHEET ITEMS

Assets	Code	Note	<b>Ending Balance</b>	<b>Beginning Balance</b>

1. Operating lease assets		-	-
2. Goods held under trust or for processing		-	-
- Fixed assets		-	
- Materials		-	
3. Goods received on consignment for sale		-	-
4. Bad debts written off		-	-
5. Foreign currencies		334,606.79	435,636.03
6. Subsidies of state budget		-	-
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## **INCOME STATEMENT**

**Quarter 3/2009** 

Unit: VND

Items	Code	Note	Quua	rter 3		rom the beginning of the ending of this period	
			Current year	Previous year	Current year	Previous year	
1	2	3	4	5	6	7	
1. Sales	01	VI.25	334,323,540,844	319,104,315,891	964,860,317,369	965,031,281,806	
2. Deductions	02		360,494,232	454,219,190	573,626,432	527,248,390	
3. Net sales and services (10 = 01 - 02)	10		333,963,046,612	318,650,096,701	964,286,690,937	964,504,033,416	
4. Cost of goods sold	11	VI.27	227,564,858,419	248,879,409,456	673,103,187,913	796,664,776,370	
5. Gross profit (20 = 10 - 11)	20		106,398,188,193	69,770,687,245	291,183,503,024	167,839,257,046	
6. Financial income	21	VI.26	10,519,233,293	3,893,266,201	15,990,978,920	7,774,528,650	
7. Financial expenses	22	VI.28	26,915,120,254	18,801,031,193	65,480,510,950	53,734,942,604	
- Include: Interest expenses	23		1,761,970,231	1,020,595,481	3,986,119,551	5,152,677,347	
8. Selling expenses	24		18,890,908,224	14,730,676,585	60,060,222,885	36,426,338,959	
9. General & administrative expenses	25		7,982,060,747	4,252,823,327	17,408,343,061	14,279,269,484	
10. Net operating profit $[30 = 20 + (21-22)-(24+25)]$	30		63,129,332,261	35,879,422,341	164,225,405,048	71,173,234,649	
11. Other income	31		105,759,968	9,435,636	323,755,917	210,316,340	
12. Other expenses	32		6,099,686	0	62,549,686	24,717,653	
13. Other profit (40 = 31 - 32)	40		99,660,282	9,435,636	261,206,231	185,598,687	
14. Profit before tax (50 = 30 +40)	50		63,228,992,543	35,888,857,977	164,486,611,279	71,358,833,336	
15. Current corporate income tax expenses	51	VI.30	8,004,611,703	5,024,440,117	20,661,814,045	9,990,236,667	
16. Deferred corporate income tax expenses	52	VI.30					
17. Profit after tax (60 = 50 - 51-52)	60		55,224,380,840	30,864,417,860	143,824,797,234	61,368,596,669	
18. EPS (VND/share) (*)	70		3,409	1,980	8,899	4,524	

## CASH FLOWS STATEMENT

Quarter 3/2009 (Direct method)

Unit: VND

Items		Note	Accumulation from the beginning of the year to the ending of this period		
			Current year	Previous year	
1	2	3	4	5	
I. CASH FLOWS FROM OPERATING ACTIVITIES:					
1. Profit before tax	01		164,486,611,279	71,358,833,336	
2. Adjustment in accounts			(7,264,141,056)	16,212,046,761	
Fixed assets depreciation	02		13,330,148,497	11,059,369,414	
Provisions	03		(24,580,409,104)		
Unrealized foreign exchange difference loss/gain	04				
Loss/gain from investment	05				
Interest expenses	06		3,986,119,551	5,152,677,347	
3. Operating profit before the changes of current capital	08		157,222,470,223	87,570,880,097	
Changes in accounts receivable	09		(22,935,034,830)	35,593,604,765	
Changes in inventories	10		105,002,506,446	44,275,562,790	
Changes in trade payables (exclude interest payable, income tax payable)	11		(9,851,930,571)	29,643,330,774	
Changes in prepaid expenses	12		1,321,767,555	(22,182,928,657)	
Paid interest	13		(3,986,119,551)	(5,152,677,347)	
Paid corporate income tax	14		(17,360,606,154)	(7,628,851,966)	
Other receivables	15		369,457,649	21,236,376,527	
Other payables	16		(13,376,241,228)	(2,667,163,761)	
Net cash provided by (used in) operating activities	20		196,406,269,540	180,688,133,222	
II. CASH FLOWS FROM INVESTING ACTIVITIES:					
Cash paid for purchase of capital assets and other long-term assets	21		(37,263,995,120)	(29,604,762,538)	
Cash pare for parenase of capital assets and other long-term assets Cash received from liquidation or disposal of capital assets and other long-term assets	22		254,545,455	(22,001,702,330)	
3. Cash paid for lending or purchase debt tools of other companies	23		(120,658,333,333)	(74,894,199,001)	
4. Withdrawal of lending or resale debt tools of other companies	24		,		
5. Cash paid for joining capital in other companies	25			(21,000,000)	

26			
27		9,288,959,722	
30		(148,378,823,276)	(104,519,961,539)
31			75,000,000,000
32		(6,364,319,646)	-12,743,682,257
33		287,021,303,286	326,224,455,586
34		(279,562,798,942)	(460,738,774,743)
35			
36		(23,308,455,000)	(12,000,000,000)
40		(22,214,270,302)	(84,258,001,414)
50		25,813,175,962	(8,089,829,731)
60		62,606,453,500	39,779,452,435
61			
70	31	88,419,629,462	31,689,622,704
	27 30 31 32 33 34 35 36 40 50 60 61	27 30 31 32 33 34 35 36 40 50 60 61	27 9,288,959,722   30 (148,378,823,276)   31 (6,364,319,646)   33 287,021,303,286   34 (279,562,798,942)   35 (23,308,455,000)   40 (22,214,270,302)   50 25,813,175,962   60 62,606,453,500   61