## BALANCE SHEET

Quarter 3/ 2009

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 485,796,838,759 | 396,812,391,977 |
| I. Cash and cash equivalents | 110 |  | 88,419,629,462 | 62,606,453,500 |
| 1. Cash | 111 | V. 01 | 88,419,629,462 | 62,606,453,500 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V. 02 | 190,000,000,000 | 69,341,666,667 |
| 1. Short-term investments | 121 |  | 190,000,000,000 | 69,341,666,667 |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 89,929,441,964 | 67,333,713,191 |
| 1. Trade accounts receivables | 131 |  | 72,874,070,383 | 56,567,343,778 |
| 2. Advances to suppliers | 132 |  | 17,453,803,315 | 11,112,925,512 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 | V. 03 | 85,052,524 | 136,928,159 |
| 6. Provision for short-term bad receivables | 139 |  | $(483,484,258)$ | $(483,484,258)$ |
| IV. Inventories | 140 |  | 116,401,888,376 | 196,823,985,719 |
| 1. Inventories | 141 | V. 04 | 145,612,287,139 | 250,614,793,586 |
| 2. Provision for devaluation of inventories | 149 |  | $(29,210,398,763)$ | (53,790,807,867) |
| V. Other short-term assets | 150 |  | 1,045,878,957 | 706,572,900 |
| 1. Short-term prepaid expenses | 151 |  |  |  |
| 2. VAT deductible | 152 |  |  |  |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 |  |  |
| 4. Other short-term assets | 158 |  | 1,045,878,957 | 706,572,900 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 127,683,903,896 | 109,122,879,406 |
| I. Long-term receivables | 210 |  | 0 | 0 |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |


| 4. Other long-term receivables | 218 | V. 07 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 99,565,510,239 | 75,935,211,947 |
| 1. Tangible fixed assets | 221 | V. 08 | 82,573,963,946 | 58,349,916,144 |
| - Historical cost | 222 |  | 235,157,453,484 | 198,491,898,455 |
| - Accumulated depreciation | 223 |  | $(152,583,489,538)$ | $(140,141,982,311)$ |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 1,277,501,647 | 1,623,952,827 |
| - Historical cost | 228 |  | 18,563,953,741 | 18,441,787,741 |
| - Accumulated depreciation | 229 |  | $(17,286,452,094)$ | $(16,817,834,914)$ |
| 4. Construction in progress expenses | 230 | V. 11 | 15,714,044,646 | 15,961,342,976 |
| III. Property investment | 240 | V. 12 |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 241,000,000 | 241,000,000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 | V. 13 | 241,000,000 | 241,000,000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | 260 |  | 27,877,393,657 | 32,946,667,459 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 23,727,737,831 | 25,049,505,386 |
| 2. Deferred income tax assets | 262 | V. 21 | 4,089,455,826 | 7,836,962,073 |
| 3. Others | 268 |  | 60,200,000 | 60,200,000 |
| TOTAL ASSETS (270=100+200) | 270 |  | 613,480,742,655 | 505,935,271,383 |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: | ---: |
| $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{3}$ | $\mathbf{4}$ | $\mathbf{5}$ |
|  |  |  |  |  |
| A. LIABILITIES (300= 310+330) | $\mathbf{3 0 0}$ |  | $\mathbf{1 9 3 , 1 3 3 , 4 3 1 , 5 7 5}$ | $\mathbf{1 9 5 , 5 2 6 , 8 5 7 , 8 0 2}$ |
| I. Short-term liabilities | $\mathbf{3 1 0}$ |  | $\mathbf{1 8 7 , 8 0 2 , 9 0 9 , 0 7 7}$ | $\mathbf{1 9 4 , 0 6 0 , 7 4 0 , 6 6 6}$ |
| 1. Short-term borrowing and debts | 311 | V.15 | $89,001,848,597$ | $85,793,866,751$ |
| 2. Trade accounts payable | 312 |  | $22,848,154,139$ | $11,657,040,810$ |
| 3. Advances from customers | 313 |  | $1,705,948,566$ | $1,518,873,526$ |
| 4. Taxes and liabilities to State budget | 314 | V.16 | $17,950,612,629$ | $16,852,199,172$ |
| 5. Payable to employees | 315 |  | $50,701,758,293$ | $57,264,362,307$ |


| 6. Payable expenses | 316 | V. 17 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 2,018,179,477 | 17,397,990,724 |
| 10. Provision for short-term liabilities | 320 |  | 3,576,407,376 | 3,576,407,376 |
| II. Long-term liabilities | 330 |  | 5,330,522,498 | 1,466,117,136 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 |  |  |
| 3. Other long-term payables | 333 |  | 1,080,000,000 | 1,390,000,000 |
| 4. Long-term borrowing and debts | 334 | V. 20 | 4,250,522,498 |  |
| 5. Deferred income tax | 335 | V. 21 |  |  |
| 6. Provision for unemployment allowance | 336 |  |  | 76,117,136 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 420,347,311,080 | 310,408,413,581 |
| I. Capital sources and funds | 410 |  | 408,656,988,794 | 306,224,719,692 |
| 1. Paid-in capital | 411 |  | 165,000,000,000 | 165,000,000,000 |
| 2. Capital surplus | 412 |  | 62,290,000,000 | 62,290,000,000 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  | $(19,108,001,903)$ | $(12,743,682,257)$ |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  | 69,427,031,972 | 42,607,068,767 |
| 8. Financial reserve fund | 418 |  | 14,236,766,345 | 8,078,617,186 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 116,811,192,380 | 40,992,715,996 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | 11,690,322,286 | 4,183,693,889 |
| 1. Bonus and welfare fund | 431 |  | 11,690,322,286 | 4,183,693,889 |
| 2. Budgets | 432 | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| TOTAL RESOURCES $(430=300+400)$ | 440 |  | 613,480,742,655 | 505,935,271,383 |

OFF BALANCE SHEET ITEMS

|  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| 1. Operating lease assets |  |  | - | - |
| 2. Goods held under trust or for processing |  |  | - | - |
| - Fixed assets |  |  | - |  |
| - Materials |  |  | - |  |
| 3. Goods received on consignment for sale |  |  | - | - |
| 4. Bad debts written off |  |  | - | - |
| 5. Foreign currencies |  |  | $334,606.79$ | $435,636.03$ |
| 6. Subsidies of state budget |  |  | - | - |

## INCOME STATEMENT

Quarter 3/ 2009
Unit: VND

| Items | Code | Note | Quuarter 3 |  | Accumulation from the beginning of the year to the ending of this period |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
|  |  |  |  |  |  |  |
| 1. Sales | 01 | VI. 25 | 334,323,540,844 | 319,104,315,891 | 964,860,317,369 | 965,031,281,806 |
| 2. Deductions | 02 |  | 360,494,232 | 454,219,190 | 573,626,432 | 527,248,390 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 333,963,046,612 | 318,650,096,701 | 964,286,690,937 | 964,504,033,416 |
| 4. Cost of goods sold | 11 | VI. 27 | 227,564,858,419 | 248,879,409,456 | 673,103,187,913 | 796,664,776,370 |
| 5. Gross profit ( $20=10-11$ ) | 20 |  | 106,398,188,193 | 69,770,687,245 | 291,183,503,024 | 167,839,257,046 |
| 6. Financial income | 21 | VI. 26 | 10,519,233,293 | 3,893,266,201 | 15,990,978,920 | 7,774,528,650 |
| 7. Financial expenses | 22 | VI. 28 | 26,915,120,254 | 18,801,031,193 | 65,480,510,950 | 53,734,942,604 |
| - Include: Interest expenses | 23 |  | 1,761,970,231 | 1,020,595,481 | 3,986,119,551 | 5,152,677,347 |
| 8. Selling expenses | 24 |  | 18,890,908,224 | 14,730,676,585 | 60,060,222,885 | 36,426,338,959 |
| 9. General \& administrative expenses | 25 |  | 7,982,060,747 | 4,252,823,327 | 17,408,343,061 | 14,279,269,484 |
| 10. Net operating profit [30 = 20 + (21-22)-(24+25)] | 30 |  | 63,129,332,261 | 35,879,422,341 | 164,225,405,048 | 71,173,234,649 |
| 11. Other income | 31 |  | 105,759,968 | 9,435,636 | 323,755,917 | 210,316,340 |
| 12. Other expenses | 32 |  | 6,099,686 | 0 | 62,549,686 | 24,717,653 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 99,660,282 | 9,435,636 | 261,206,231 | 185,598,687 |
| 14. Profit before tax (50=30+40) | 50 |  | 63,228,992,543 | 35,888,857,977 | 164,486,611,279 | 71,358,833,336 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 8,004,611,703 | 5,024,440,117 | 20,661,814,045 | 9,990,236,667 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |  |  |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 55,224,380,840 | 30,864,417,860 | 143,824,797,234 | 61,368,596,669 |
| 18. EPS (VND/share) (*) | 70 |  | 3,409 | 1,980 | 8,899 | 4,524 |

## CASH FLOWS STATEMENT

## Quarter 3/ 2009 (Direct method)

| Items | Code | Note | Accumulation from the beginning of the year to the ending of this period |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 01 |  | 164,486,611,279 | 71,358,833,336 |
| 2. Adjustment in accounts |  |  | (7,264,141,056) | 16,212,046,761 |
| Fixed assets depreciation | 02 |  | 13,330,148,497 | 11,059,369,414 |
| Provisions | 03 |  | $(24,580,409,104)$ |  |
| Unrealized foreign exchange difference loss/gain | 04 |  |  |  |
| Loss/gain from investment | 05 |  |  |  |
| Interest expenses | 06 |  | 3,986,119,551 | 5,152,677,347 |
| 3. Operating profit before the changes of current capital | 08 |  | 157,222,470,223 | 87,570,880,097 |
| Changes in accounts receivable | 09 |  | $(22,935,034,830)$ | 35,593,604,765 |
| Changes in inventories | 10 |  | 105,002,506,446 | 44,275,562,790 |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 |  | (9,851,930,571) | 29,643,330,774 |
| Changes in prepaid expenses | 12 |  | 1,321,767,555 | $(22,182,928,657)$ |
| Paid interest | 13 |  | $(3,986,119,551)$ | $(5,152,677,347)$ |
| Paid corporate income tax | 14 |  | $(17,360,606,154)$ | $(7,628,851,966)$ |
| Other receivables | 15 |  | 369,457,649 | 21,236,376,527 |
| Other payables | 16 |  | (13,376,241,228) | (2,667,163,761) |
| Net cash provided by (used in) operating activities | 20 |  | 196,406,269,540 | 180,688,133,222 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | $(37,263,995,120)$ | $(29,604,762,538)$ |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 254,545,455 |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | $(120,658,333,333)$ | (74,894,199,001) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  |  | $(21,000,000)$ |


| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | $9,288,959,722$ |  |
| Net cash used in investing activities | $\mathbf{3 0}$ |  | $\mathbf{( 1 4 8 , 3 7 8 , 8 2 3 , 2 7 6 )}$ | $\mathbf{( 1 0 4 , 5 1 9 , 9 6 1 , 5 3 9 )}$ |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  | $75,000,000,000$ |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  | $(6,364,319,646)$ | $-12,743,682,257$ |
| 3. Cash received from long-term and short-term borrowings | 33 |  | $287,021,303,286$ | $326,224,455,586$ |
| 4. Cash paid to principal debt | 34 |  | $(279,562,798,942)$ | $(460,738,774,743)$ |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | $(23,308,455,000)$ | $\mathbf{( 1 2 , 0 0 0 , 0 0 0 , 0 0 0 )}$ |
| Net cash (used in) provided by financing activities | $\mathbf{4 0}$ |  | $\mathbf{( 2 2 , 2 1 4 , 2 7 0 , 3 0 2 )}$ | $\mathbf{( 8 4 , 2 5 8 , 0 0 1 , 4 1 4 )}$ |
|  |  |  |  |  |
| Net cash during the period (50 = 20+30+40) | $\mathbf{5 0}$ |  | $\mathbf{2 5 , 8 1 3 , 1 7 5 , 9 6 2}$ | $\mathbf{( 8 , 0 8 9 , 8 2 9 , 7 3 1 )}$ |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | $\mathbf{6 0}$ |  | $\mathbf{6 2 , 6 0 6 , 4 5 3 , 5 0 0}$ | $\mathbf{3 9 , 7 7 9 , 4 5 2 , 4 3 5}$ |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | $\mathbf{7 0}$ | 31 | $\mathbf{8 8 , 4 1 9 , 6 2 9 , 4 6 2}$ | $\mathbf{3 1 , 6 8 9 , 6 2 2 , 7 0 4}$ |

